



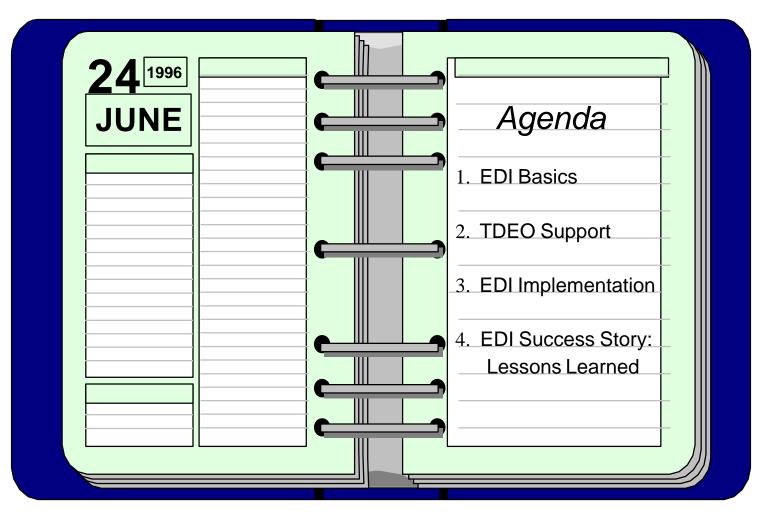
Presented By: Mary Jane Pees

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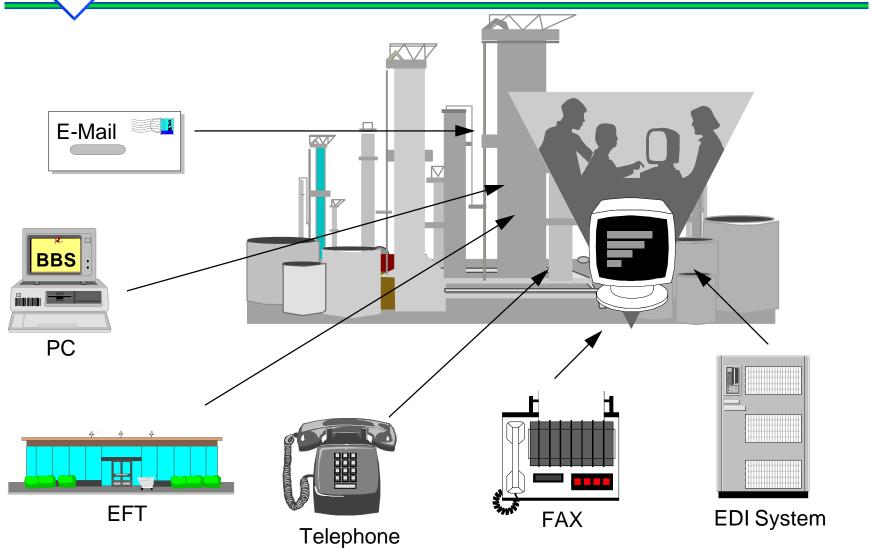


Session Objectives





Electronic Commerce





Electronic Data Interchange

 EDI is the exchange of structured, standardized, information between computer applications

Key Points:

- application to application transfer
- -key business data
- standard format
- via communication link





Benefits of EDI

- Increases business opportunities
- Improvements in quality
 - Better record-keeping
 - Fewer errors in data
 - Reduced processing time
 - Less reliance on human interpretation of data
 - Minimized unproductive time

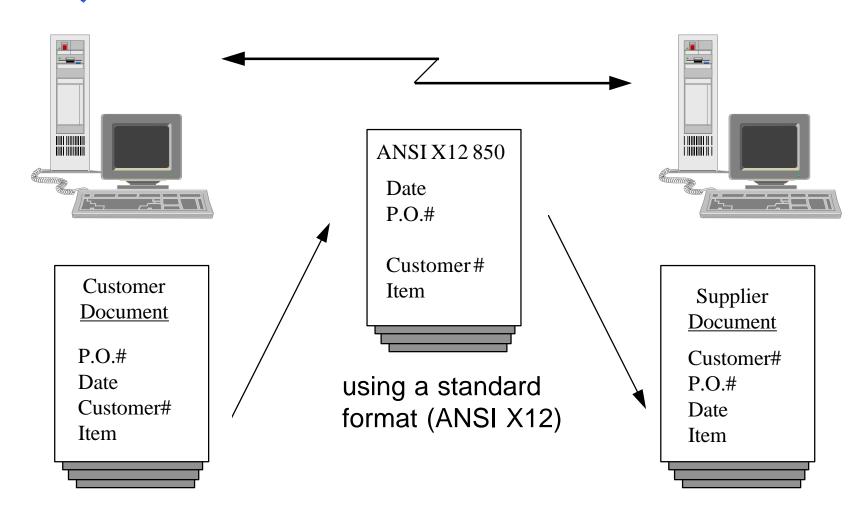


Benefits of EDI (Continued)

- Reduced inventory
- Lowered mailing costs
- Reduced order time
- Faster billing
- Better information for management decision making



Electronic Data Interchange





EDI Standards

Ispeak Italian and French



R
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French

T R A N S L A T I O N

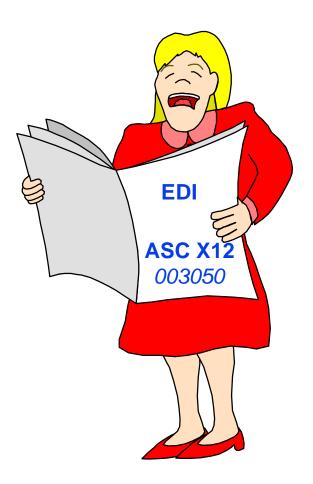
I speak English and French **English**



- Transaction Set Directories
- Segment Directories
- Data Element Dictionaries

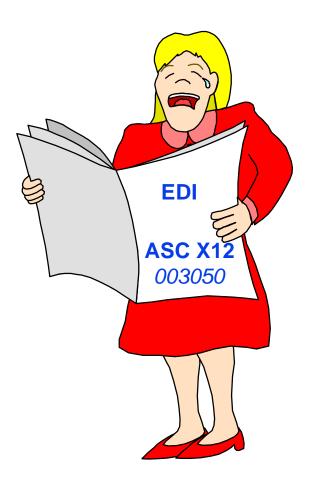


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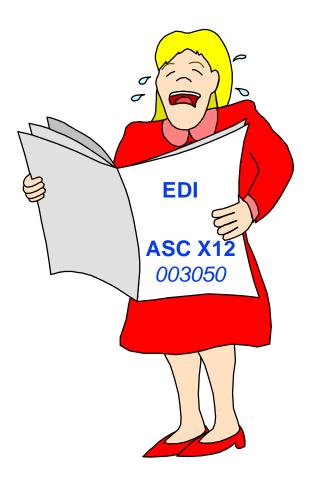


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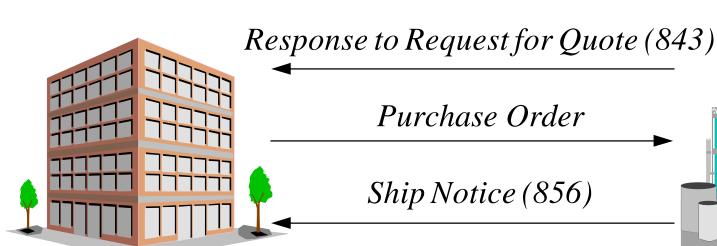
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EDI Transaction Flow

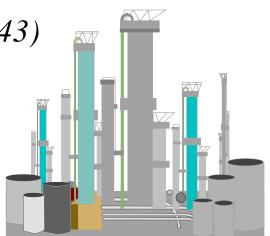




Customer

Invoice (810)

Payment (820)

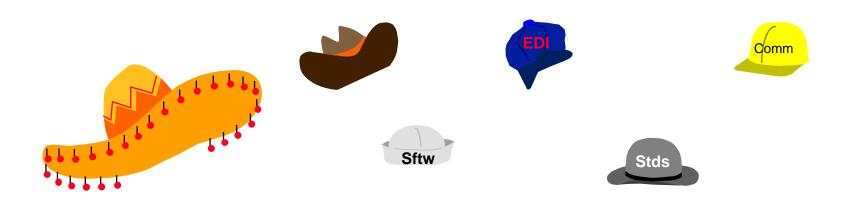


Supplier



What you'll need to know:

- EDI Terminology
- Standards
- Software
- Communications





EDITerminology(Continued)

 Application Link- program which extracts the data from the application's database and may reformat it into what the translator needs and vice versa



EDITerminology(Continued)

- User Defined File (UDF)- a file which may closely resemble the application or database and is used to interface with the translator
 - Outbound you will take the data from your application and put it into the UDF format. The translator will then convert it into X12 format.
 - Inbound You will receive data in the X12 format.
 The translator will then translate it into the UDF format.



EDITerminology(Continued)

 Translator - general purpose device that can take the output of any application and "translate" or reformat the data to the required format and structure of the standard and vice versa



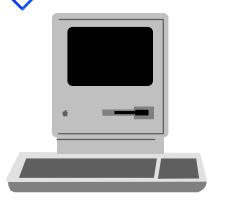
EDI Terminology

Trading Partner - Any organization with whom you

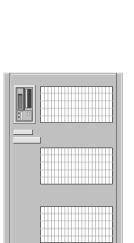
exchange information in order to

conduct business

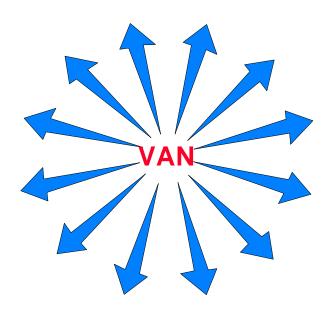




Customer



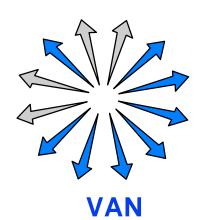
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Customer



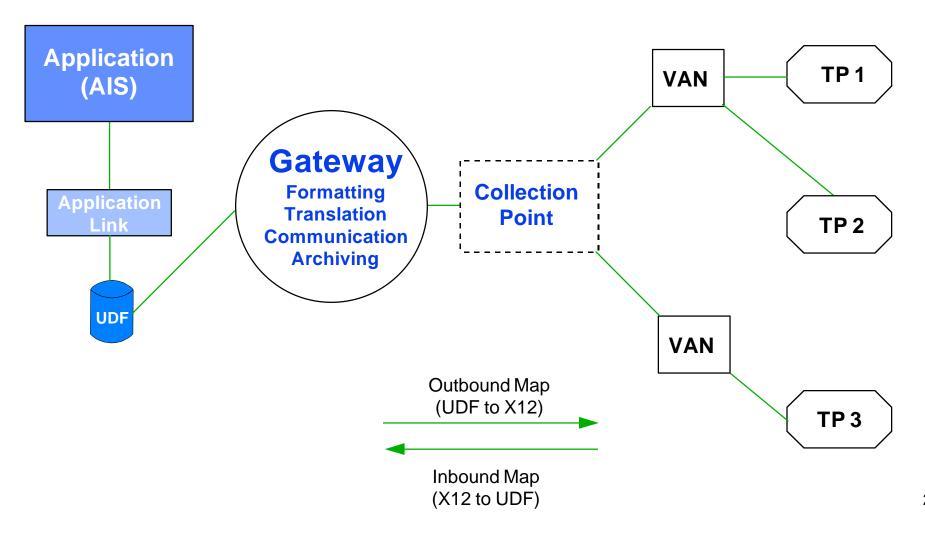
Supplier



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DLA EDI Workflow





Trading Partner

- Customer
- Suppliers of Goods
- Suppliers of Services
- Transportation Carriers
- Banks
- Insurance Companies
- Health Care Providers
- Other Government Agencies



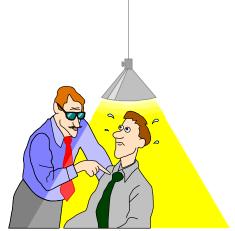
EDI Terminology (Continued)

 Mapping - An EDI term used to describe the logical and physical process of defining the relationship of proprietary application data fields to their counterpart segments and elements in an EDI transaction set. (A cross reference.)



Mapping Guidelines

- What information must be exchanged?
- Where is the source information?
- What are the data attributes?
- What are your trading partner's expectations?
- Implementation Guides from your industry or trading partner may "smooth" the way









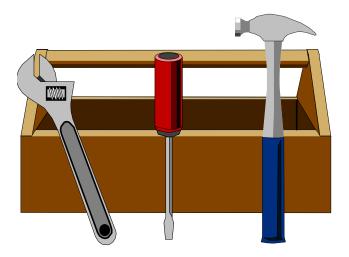
TDEO Support

- Overview of the entire EDI process
- Pre and Post processing of files
- Mapping
- Translation
- Archiving
- Testing
- Communication support
- Problem resolution
- Tool Support



EDI Tool Suite

- DSDC GOTS
- Foresight Product
- Sterling Products





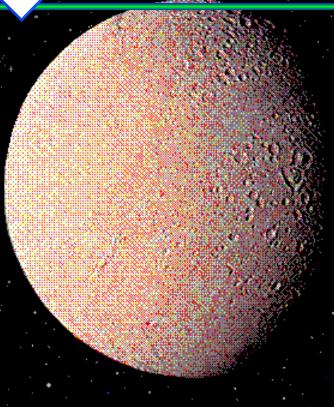
DLA Environment Manager

INX (INformation EXchange)

- Long history of EDI experience
- Technical staff to assist during implementation
- Services provided:
 - Pre and Post Processing of files
 - Communications
 - Translation
 - Archiving
 - Error Logging



EDI Support - "The Next Generation"





Process Automation Tool (PAT)

- JAVA Language
- Plug-N-Play Architecture
- Windows GUI
- ORACLE 7
- World Wide Web Utilization
- Prototype June '96



Foresight's Edisimprovides users with a tool which

- Generates local standards
- Generates Implementation Guidelines
- Generates test data (X12)
- Compliance checks
- Analyzes data



Sterling Products

- Gentran: Excel 2.08
- Gentran: Excel 2.10
- Gentran:Mentor



Tool Migration Support

- Translator Excel 2.08 to Excel 2.10
- Platform to Platform
- Standard to Standard



Where do I go from here?





- Establish a project team
- Develop business plan
- Identify functional requirements
 - Complete operating concepts
 - Detail data requirements
 - Determine applications systems modifications
 - Identify and resolve business, legal, and security issues





- Specify operating requirements
 - Review and complete hardware specifications
 - Identify EDI translation software requirements
 - Establish telecommunications strategy
 - Identify facility and personnel requirements



- Review EDI standards and conventions
 - Map data requirements to ANSI standards
 - Develop new or modify existing standards
 - Prepare data conventions



- Integrate and test system
 - Procure and install hardware and software
 - Modify applications systems
 - Develop interface programs
 - Arrange for telecommunications
 - Update operating procedures
 - Train operators
 - Test, evaluate, and modify system



Steps to Implement EDI

Establish trading partner relationships

 develop trading partner implementation strategy

prepare and distribute trading partner information

- solicit trading partners and execute trading partner agreements
- Implement production system





What will EC / EDI cost?

- Startup costs
 - Hardware
 - EDI translation and communication software
 - VAN registration and setup (activation fee)
 - Programming modifications
- Ongoing Costs
 - Software maintenance / usage
 - Technical support
 - VAN usage charges





EDI: A Success Story







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